

# MARVAL AND BRUCHOU ADVISE ON CCU'S ALLIANCE WITH DANONE

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## **Marval O'Farrell Mairal and Bruchou, Fernández Madero & Lombardi have counselled on the transfer of a stake in Aguas Danone de Argentina to CCU**

Marval O'Farrell Mairal has advised Danone, while Bruchou, Fernández Madero & Lombardi has advised Compañía de Cervecerías Unidas (CCU), in the creation of a strategic alliance for the water business in Argentina, through which Danone transferred to CCU a minority stake in Aguas Danone de Argentina, owner of the brands Villavicencio, Ser, Levite and Villa del Sur, among others.

The transaction, closed on 28 April, will allow both companies to enrich their beverage offerings and strengthen their operations in Argentina.

Danone was advised by its legal department and by Wachtell, Lipton, Rosen & Katz, in addition to financial advice from Lazard.

CCU was advised by its legal department in Chile and Argentina, led by **Felipe Benavides** and **Gonzalo Anaya**, respectively, with additional advice from Skadden, Arps, Slate, Meagher & Flom.

Wachtell, Lipton, Rosen & Katz's team consisted of partners **Joshua R. Cammaker** and **Jonathan M. Moses** and associate **Helen Diagama**.

Lazard's team was led by Matias Eliashev and comprised **Gina Cetina** and **Isabel de Atucha**.

Skadden, Arps, Slate, Meagher & Flom's team comprised of **Paul Schnell**, **Thomas Greenberg**, **Julie Bedard**, **Alexander Vargas** and **Gurjot Kaur**.

Marval's team included partners **Bárbara V. Ramperti** (pictured top left) and **María Laura Bolatti Cristofaro** (pictured top right) and associates **Gonzalo Márquez Alonso de la Bárcena**, **María Virginia Canzonieri**, **Daiana Veira** and **Agustina Maria Giordano**; partners **Fernando Montes de Oca**, **Rodrigo Fermín Garcia**, **Juan Manuel Lopez Mañán** and **Martin J. Mosteirin**, **Julio Cesar Rivera** and associates **Ignacio Torino**, **Carolina del Carril**, **Gabriel Alejandro Fortuna** and **Francisco Abeal**, among others.

Bruchou's team consisted of partners **Estanislao Olmos** (pictured bottom left), **Exequiel Buenaventura** (pictured bottom right), associates **Hernán Alal**, **Nicolás Dulce**, **Franca Stafforini**, **Macarena Rolón** and **Delfina Necol**, with the support of partners **Gabriel Lozano**, **Daniela Rey**, **Florencia Angelico**, **Ignacio Minorini Lima**, **Alejandro Barrientos** and **Juan Zocca**.