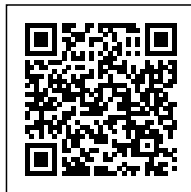


# 14 DECEMBER 2016

*Posted on 16 December 2016*



Category: [Newsletter](#)



This week, [PPU](#) announced a round of promotions in Bogotá and Santiago de Chile while Marval in Buenos Aires acted for the underwriters in the debt issuance by Vicentin.

In the Dominican Republic, Pellerano & Herrera advised Central American group Poma on a \$80 million hotel investment. In Mexico, Pemex instructed its regular counsel Cleary Gottlieb on a \$5.5 billion offering, reportedly the first capital market deal in the country since the US elections.

Meanwhile, the oncoming issue of the Iberian Lawyer magazine will include a snapshot of the current scenario of compliance in Latin America. To subscribe to the magazine, please click [here](#). Earlier in the year, **The Latin American Lawyer** hosted a discussion about the compliance "tsunami" in the region, see the Iberian Lawyer TV section below for a summary of that even in Rio de Janeiro.

See you in January with more news and views about the legal market in Latin America!

**iFeliz Navidad y Próspero Año Nuevo!**

**Ignacio Abella**

Editor - **The Latin American Lawyer**

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## News

### [PPU promotes three to the partnership](#)

Iberian American law firm Philippi Prietocarrizosa Ferrero DU & Uría announced that Eduardo Escalona, Diego Cardona and Nicolás Tirado have been promoted to partners.

### [Marval instructed on \\$40 million debt issuance by Vicentin](#)

Marval, O'Farrell & Mairal advised the trustee, the arranger and the underwriters, on the \$40 million debt securities issued by Vicentin, the Argentinean agroindustrial company.

### [Shearman & Sterling instructed on \\$185 million Formosa bond offering by Santander Chile](#)

Shearman & Sterling advised the lead managers on a \$185 million five-year Formosa bond offering by Santander Chile.

### [Cleary Gottlieb instructed on Pemex \\$5.5 billion offering](#)

Energy giant Pemex returned to Cleary Gottlieb Steen & Hamilton for counsel on its \$5.5 billion Rule 144A/Reg S debt offering.

### [Pellerano instructed on \\$80 million hotel development in Santo Domingo](#)

Pellerano & Herrera advised Grupo Poma on the development of the Real Intercontinental Hotel Santo Domingo, an investment of over \$80 million in the Dominican Republic.

### [Davis Polk acted for Santander Chile on dual offerings](#)

Davis Polk advised Santander Chile on a \$185 million offering in Taiwan and a second one, for CHF125 million, in Switzerland.

### [Taul & Chequer recruits infrastructure partner in São Paulo](#)

Taul & Chequer Advogados announced the arrival of Bruno Aurélio as a new partner in the corporate and securities practice group in Sao Paulo.

### [DAC Beachcroft announced new insurance associations in Latin America](#)

DAC Beachcroft announced it had set up new associations in Peru and across Central America with Torres Carpio Portocarrero & Richter (TCPR) and BLP, respectively.

[For more news click here](#)

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## Iberian Lawyer TV

### [Compliance is here to stay: spotlight on Brazil and the Pacific Alliance](#)

Brazil remains a fragile economy - due to a perfect storm of bad economic policies, low commodity prices, high interest rates and low consumption - and in this context, companies need good and credible compliance programmes. Meanwhile, across the Pacific Alliance, the demand for multidisciplinary teams in the compliance practice has become clear.



[For more videos click here](#)

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## Digital Magazine

### [The Latin American Lawyer: A year in review](#)

Many thanks to the Advisory Board and all contributors to **The Latin American Lawyer** during its first year. Click below for our digital summary.



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## Events

### **Mergers and Acquisitions in Latin America: New opportunities in a changing scenario**

15 - 17 March, Buenos Aires

A conference presented by the IBA Corporate and M&A Law Committee and the IBA Latin American Regional Forum. [Read more](#)



