

PACHECO COTO INSTRUCTED ON LALA'S NEW VENTURE IN COSTA RICA

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Central American law firm Pacheco Coto advised Florida Bebidas in creating a strategic alliance with Mexican dairy Grupo Lala.

Florida Bebidas is a Costa Rican company which produces and markets food and beverages. Grupo LaLa is a Mexican producer of dairy products with operations in Latin America.

The negotiations involved the sale of Florida Bebidas' dairy processing plant to Lala, structuring the milk supply, a manufacturing agreement for Florida Bebidas' dairy products and a distribution agreement for Lala's products. The deal also included a milk supply agreement with Coopeleche, a regional farming cooperative in Costa Rica.

Florida Bebidas, Lala and Coopeleche will remain independent organizations.

Partner Arturo Apestegui lead the team at Pacheco Coto advising Florida Bebidas.

