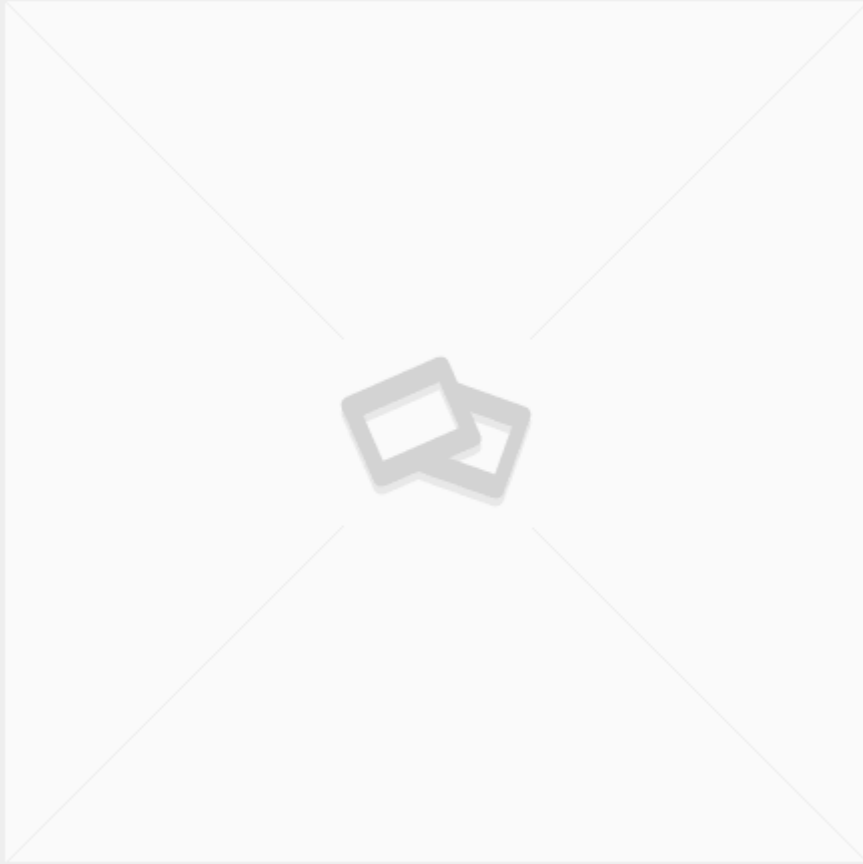


# THE LATIN AMERICAN LAWYER WILL BE IN GUATEMALA IN ONE WEEK!

*Posted on 6 September 2017*



Category: [Newsletter](#)



Next week **The Latin American Lawyer** will host its first Latin American Cafe in Guatemala. Over 40 guests have confirmed attendance from law firms and companies such as Arias, Asensio Andrade Flores, Banrural, Baker McKenzie, Batalla, BLP Abogados, Cargill, Cerveceria Guatemala, D'Empaire Reyna, EY Law, Mattos Filho, Minera San Rafael, Morrison & Foerster, Novartis, Oller abogados, Pacheco Coto, Posse Herrera & Ruiz, RV4, Samsung, Telefonica, Wal-Mart and others.

There are still 5 spaces available so to confirm your place, click [here](#). The lateral market in Peru remains active, with two law firms, Martinot Abogados and Rebaza, Alcazar & De Las Casas poaching partners from Muñiz Ramirez, the biggest firm by headcount in the country. Elsewhere, Garrigues added a labour law expert in Chile.

In other news, [PPU](#) lawyers in Lima and Bogotá teamed up to advise the lenders on an \$85 million finance to glass maker AGP, a deal which spanned three jurisdictions. Baker McKenzie also flexed its regional capabilities, acting for ICU Medical on its acquisition of Hospira Infusion Systems, a global deal which included Argentina, Colombia, Mexico and Peru. In the Dominican Republic, Pellerano & Herrera advised the bondholders' committee on the debt restructuring of Cap Cana, the tourism real estate project. In El Salvador, Nassar acted for Phoenix Tower in its acquisition of 202 tower sites. In Honduras, Garcia & Bodan was instructed on the first international bond issue by Invatlan; the firm advised Oppenheimer, the placement agent of the deal.

See you in Guatemala!

Ignacio Abella

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## News

### [PPU instructed on \\$85 million loan to AGP](#)

PPU teams in Colombia and Peru advised Credit Suisse and other banks on a \$85 million loan to AGP, the glass manufacturer.

### [Veirano advised Cartesian on telecoms investment in Brazil](#)

Veirano Advogados advised private equity group Cartesian Capital on its acquisition of a minority stake in Aloo Telecom in Brazil.

### [Baker McKenzie closed multi-jurisdictional acquisition for ICU Medical](#)

Baker McKenzie advised ICU Medical on the acquisition of the Hospira Infusion Systems from Pfizer. The deal, valued globally at \$900 million, included Argentina, Colombia, Mexico and Peru.

### [Pellerano & Herrera instructed on Cap Cana debt restructuring](#)

Pellerano & Herrera acted for the bondholders' committee in the restructuring of over \$350 million debt of Cap Cana, the landmark real estate project in the Dominican Republic.

### [Martinot hires corporate partner from Muñiz Ramirez](#)

Peruvian law firm Martinot Abogados announced that Jorge Zuñiga has joined the partnership.

### [Carey advised Atento on \\$400 million private offering](#)

Carey advised BPO provider Atento on a \$400 million private offering.

### [Garcia & Bodán instructed on first international bond issue by Invatlan](#)

Garcia & Bodán acted as Honduras counsel to Oppenheimer on first international bond issue by Invatlan.

### [Rebaza Alcazar recruits disputes partner from Muñiz Ramirez](#)

Rebaza, Alcázar & De Las Casas announced that Roger Zavaleta has joined its litigation and arbitration practice group.

### [Nassar Abogados advised Phoenix Tower on El Salvador acquisition](#)

Central American law firm Nassar Abogados acted for Phoenix Tower on its acquisition of 202 wireless communication tower sites from Digicel in El Salvador.

### [Garrigues adds labour law expert in Chile](#)

Garrigues announced that Barbara Vera, a lawyer with over 10 years' experience in labour law in the Chilean market, has joined the firm in Santiago.

[For more news click here](#)

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## Iberian Lawyer TV

### [Changes in culture and education in Mexico are required to highlight the value of IP](#)

According to Adolfo Athié, partner at Basham, Ringe y Correa, there is a pressing need to foster a culture for intellectual property in Mexico, starting with changes in education and also promoting how important IP is.



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## Events

### [A new era for legal services in Central America: local, regional or global strategies?](#)

[12 September, Guatemala](#)

As multinationals go local and multinationals go global, law firms rush to adapt and find new strategies in assisting clients. This high level debate among leading private practice and in house lawyers will cover new strategies from the perspective of compliance, cross border disputes, taxation and legal

management. [Read more](#)



### [NYSBA International Section 2017 Seasonal Meeting](#)

[12 - 14 September, Guatemala](#)

The conference will consist of two full days of sessions, which will focus on recent developments in international business and public law. The panels will cover thought-provoking discussions on such topics as data protection, human rights, global labour and immigration challenges, trade secrets, investment arbitration and transnational practice and legal education in the Americas [Read more](#)



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