

# 27 JULY 2016

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Law firms in Latin America were active this week with recruitment drives, new alliances and new offices. Spanish law firm Broseta expanded its **Ibero-American Legal Network (RLI)**, to include Central America as it added regional firm **LatamLex**, with offices in Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua and Panama.. DLA Piper raided two leading law firms in Puerto Rico to open an office in the Caribbean nation. Also in the Caribbean, Dominican Republic law firm Biaggi & Messina added a new team of IP specialists. Elsewhere, Kennedys launched offices in Brazil and Peru while [Rodrigo Elias & Medrano](#) added 10 new lawyers in Peru. Meanwhile, in Costa Rica. Consortium Legal brokered a \$125 million loan for Scotiabank and Pacheco Coto advised Florida Bebidas in a strategic partnership with Mexican dairy group Lala. In Chile, [Carey](#) advised the Qatari flag airline in taking up a stake in LATAM Airlines. [The Latin American Lawyer](#) will head to Washington DC in September as media partners of the IBA conference and hosts of a debate about the Pacific Alliance. Watch [this space](#) for further events in Latin America.

**Ignacio Abella**  
Editor - [The Latin American Lawyer](#)  
Iberian Lawyer  
London  
[www.thelatinamericanlawyer.com](#)  
Twitter: @LatAmEditor

News

**[DLA Piper launches in Puerto Rico](#)**  
DLA Piper announced it has opened an office in San Juan, Puerto Rico, cherry-picking local talent  
**[Biaggi & Messina bolts on IP team](#)**

Dominican Republic law firm Biaggi & Messina announced the arrival of IP specialist Zaida Lugo and her team. The firm also announced the launch of Biaggi & Messina-Lugo IP, a new IP division.

**[Carey and Weil advised Qatar Airways in taking up a stake in LATAM Airlines](#)**  
The Qatari flag carrier instructed Carey and Weil for the \$613 million deal.

**[Kennedys launches in Brazil and Peru](#)**  
Insurance specialist law firm Kennedys announced the opening of new offices in Brazil and Peru with senior hires in both countries.  
**[Rodrigo, Elías & Medrano adds 10 new lawyers, including two partners](#)**

Rodrigo, Elías & Medrano announced the arrival of partners Gustavo Lazo and José Talledo and eight other lawyers.

**[Consortium instructed on Scotiabank’s loan in Costa Rica](#)**  
Central American law firm Consortium Legal assisted Scotiabank de Costa Rica on a \$125 million syndicated loan.


**[Broseta Ibero-American Legal Network extends its coverage to Central America and Panama](#)**  
Latamlex, a firm with offices in Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua and Panama, joins the Alliance.

**[Orrick expands Latin America focused team with Mayer Brown hire](#)**  
Orrick announced that Gabriel Salinas has joined the firm. He will be based in Houston./span>

**[Pacheco Coto instructed on Lala’s new venture in Costa Rica](#)**  
Central American law firm Pacheco Coto advised Florida Bebidas in creating a strategic alliance with Mexican dairy Grupo Lala.

[For more news click here](#)

Iberian Lawyer TV

**[Latin America, even when in turmoil, offers plenty of investment opportunities](#)**  
Mariel Creo, legal director at Citigroup Global Markets, and Paola Lozano, partner at Skadden, discuss opportunities in M&A in distressed assets in Latin America.  


[For more videos click here](#)

Events

IBA Annual Conference Washington 2016

18-23 Sept, Washington DC

The 2016 IBA Annual Conference in Washington, DC will feature around 200 conference sessions on a wide range of topics, such as the challenges of law firm management and international relationships, ethics, the future of the legal profession, and the rule of law and human rights. [Read more](#)



Pacific Alliance: growing opportunities in Projects and Infrastructure

20 Sept, Washington DC

This session, to be held at the Omni Shoreham Hotel in Washington DC, will bring together the founding member law firms of the series, General Counsel and key partners at international law firms.

Having picked the “low hanging fruit of integration”, Chile, Colombia, Mexico and Peru have challenges ahead, challenges which are likely to show the Alliance untapped potential. [Read more](#)



Tax incentives in Latin America, challenges for the European Investor

27 September, Madrid

The debate in Madrid will bring together leading tax lawyers across Latin America, international corporate counsel and partners at global law firms to discuss tax incentives in the region and the challenges for European investors. [Read more](#)



