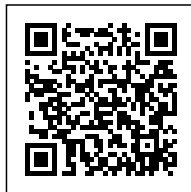


5 MAY 2016

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Category: [Newsletter](#)



The economic and political conditions in some Latin American countries mean that it is vital that businesses have credible compliance programs, attendees at a recent event by **The Latin American Lawyer** in Rio de Janeiro heard. Our report on the event also covers how law firms in Latin America need to create multidisciplinary teams in order to effectively advise clients on the issue of compliance, please click [here](#) to read the report.

This week, legal giant Norton Rose Fulbright created a new leadership team for its Latin America practice group, [Carey](#) handled the Chilean leg of Amcor's expansion in South America and Pacheco Coto added a new partner in Costa Rica. Meanwhile, Argentina returned to international capital markets, advised by Cleary Gottlieb. Elsewhere, a law firm in Madrid has formed a strategic alliance on a Cuba practice group with a Miami boutique law firm.

This year Mercosur celebrates its 25th anniversary and **The Latin American Lawyer** is conducting research about challenges and opportunities in the trade bloc. If you are based in Argentina, Brazil, Uruguay, Paraguay, Venezuela and Bolivia (accession country), we invite you to take part, please click [here](#) to respond to our **survey**.

Will you be attending the 15th IBA Annual International Mergers & Acquisitions [Conference](#) in New York on June 7th and 8th? [Let us know!](#) **The Latin American Lawyer** is delighted to attend the conference as media partners with the IBA.

Also in New York, on [June 9th](#) we will host the next in our series of round-tables **The Latin American Cafe**. The event is free to attend for in-house counsel and we will discuss **M&A involving distressed companies in Latin America: risky business or opportunity?** with corporate counsel from Bank of America, Caravel Capital Management, Goldman Sachs, JPMorgan Chase, Liberty International, Marubeni, SVP Worldwide, Trammo and others.

If your law firm would like to partner with **The Latin American Lawyer** and be a protagonist at our round table, helping shape up the discussion, please contact me directly.

Also, email me directly with news and developments at your law firm.

Ignacio Abella

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News

[Norton Rose Fulbright launches leadership team for Latin America](#)

Norton Rose Fulbright has created a leadership team for its Latin America practice with lead partners in Bogota, Caracas, Houston, London and Rio de Janeiro.

[Carey instructed in Amcor's expansion in South America](#)

Carey advised Amcor in the acquisition of Alusa, South America's largest flexible packaging business.

[Pacheco Coto adds M&A partner in Costa Rica](#)

Central American law firm Pacheco Coto announced that Arturo Apéstegui has joined as partner in the San José office.

[Cleary Gottlieb and Shearman & Sterling instructed on Argentina's return to international markets](#)

Cleary Gottlieb advised Argentina while Shearman & Sterling worked with the banks coordinating the offer.

[Fibra UNO returns to Holland & Knight for a \\$250 million debt issuance](#)

Holland & Knight advised long term client Fibra UNO in a debt issuance of US\$250 million.

[Davis Polk and Paul Hastings instructed on Mexican REIT secondary offering](#)

Paul Hastings acted for FHipo (Fideicomiso Hipotecario), the Mexican REIT. Davis Polk advised the initial purchasers of the offering.

[Law firms in Madrid and Miami form a strategic alliance on Cuba practice group](#)

Díaz-Bastien Abogados in Madrid and Carey Rodriguez Milian Gonya in Miami are joining forces in a strategic partnership to provide legal counsel to companies wishing to launch business ventures in Cuba.

[For more news click here](#)

Iberian Lawyer TV

[Compliance is here to stay: spotlight on Brazil and the Pacific Alliance](#)

Brazil remains a fragile economy - due to a perfect storm of bad economic policies, low commodity prices, high interest rates and low consumption - and in this context, companies need good and credible compliance programmes. Meanwhile, across the Pacific Alliance, the demand for multidisciplinary teams in the compliance practice has become clear.



[For more videos click here](#)

Events

12th Annual IBA Competition Mid-Year Conference

16-17 May, Mexico City

A conference presented by the IBA Antitrust Committee, supported by the IBA Latin American Regional Forum. [Read more](#)



Lawyers' Management Program

24 to 28 May 2016, Madrid

Now in its 6th successful year, IE Law School's Lawyers' Management Program is the only global program designed to better equip lawyers - be they within



legal departments or law firms - with the knowledge and skills they require in this ever-changing environment. [Read more](#)

M&A involving distressed companies in Latin America: risky business or opportunity?

9 June, New York

Navigating the perfect storm of recession, instability and falling commodity prices, will make Latin American companies and their advisors reconsider how best to sail ahead. This event is by invitation only and for in-house lawyers. If you are interested in attending, please contact us directly [Read more](#)



