

# 15 FEBRUARY 2016

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The first month of 2016 closed with the news that Iberian American law firm Philippi Prietocarrizosa & Uría had launched in Peru merging with two law firms Ferrero Abogados and Delmar Ugarte.

Earlier in the year, The Latin American Lawyer spoke with Martin Acero and Juan Francisco Gutierrez, co-chairs of the law firm to hear about their 2016 resolutions.

In othew news, Cuatrecasas, Gonçalves Pereira advised Thai hotel group Minor International on the acquisition of the Tivoli Hotels & Resorts Group in Brazil and Portugal. The deal, valued at \$320 million, marks the entry of the Asian hospitality group in Europe and Latin America.

Elsewhere, Simpson Thacher and Pellerano & Herrera acted for the initial purchasers in a \$1 billion bond issuance by the Dominican Republic. Also in the country energy multinational Total bought a 70% in a local fuel retailer, whith DLA Piper advising the sellers Putney Capital Management.



In Chile, Carey advised on \$15.7 million financing of mining exploration program.

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News

- [Philippi, Prietocarrizosa & Uría launches in Peru](#)**  
Philippi, Prietocarrizosa & Uría, the Iberian American law firm, has announced its merger with Peruvian law firms Ferrero Abogados and Delmar Ugarte
- [Cuatrecasas instructed on hotel chain acquisition in Brazil and Portugal](#)**  
Cuatrecasas, Gonçalves Pereira advised Thai hotel group Minor International on the acquisition of the Tivoli Hotels & Resorts Group in Brazil and Portugal. The deal, valued at \$320 million, marks the entry of the Asian hospitality group in Europe and Latin America.
- [Simpson Thacher and Pellerano & Herrera instructed on \\$1 billion bond issuance by the Dominican Republic](#)**  
Simpson Thacher in New York and Pellerano & Herrera in Santo Domingo represented the initial purchasers, JP Morgan Securities and Deutsche Bank Securities, in an offering of \$1 billion 6.875% Bonds due 2026 by the Dominican Republic.
- [DLA Piper instructed on fuel retailer joint venture in the Dominican Republic](#)**  
The London, Miami and Paris offices of DLA Piper advised Putney Capital Management in the sale of a 70% stake in a fuel retailer in the Dominican Republic to Total, the energy multinational.
- [Carey instructed on BBVA fund manager sale in Chile](#)**  
Carey advised BBVA Rentas e Inversiones in the sale of 40% of its shares in Administradora de Fondos de Cesantía de Chile II (AFC Chile), one of Chile’s unemployment fund managers.
- [For more news click here](#)**

Iberian Lawyer TV

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Analysis

- ['Tax and labour reforms in Chile will provide more opportunities for law firms'](#)**  
New Year’s Resolutions, a conversation with... Juan Francisco Gutierrez, co-chair, Philippi Prietocarrizosa & Uría
- ['Infrastructure, agribusiness and real estate are set to grow in Colombia'](#)**  
New Year’s Resolutions, a conversation with... Martin Acero, Co-Chair, Philippi Prietocarrizosa & Uría

Events

- [Managing risk & integrating compliance with an international business strategy in Central America](#)**

**[16 February, San Jose, Costa Rica](#)**

The Latin American region offers interesting opportunities for development and market expansion of multinationals. For decades companies have established their subsidiaries in the region or developed businesses acquiring or merging with local companies.

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- [IBA Latin American Regional Forum 2016](#)**

**[9 - 11 March 2016, Rio de Janeiro](#)**

Biennial IBA Latin American Regional Forum Conference.

Living in interesting times: how to find the opportunities while avoiding the pitfalls

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