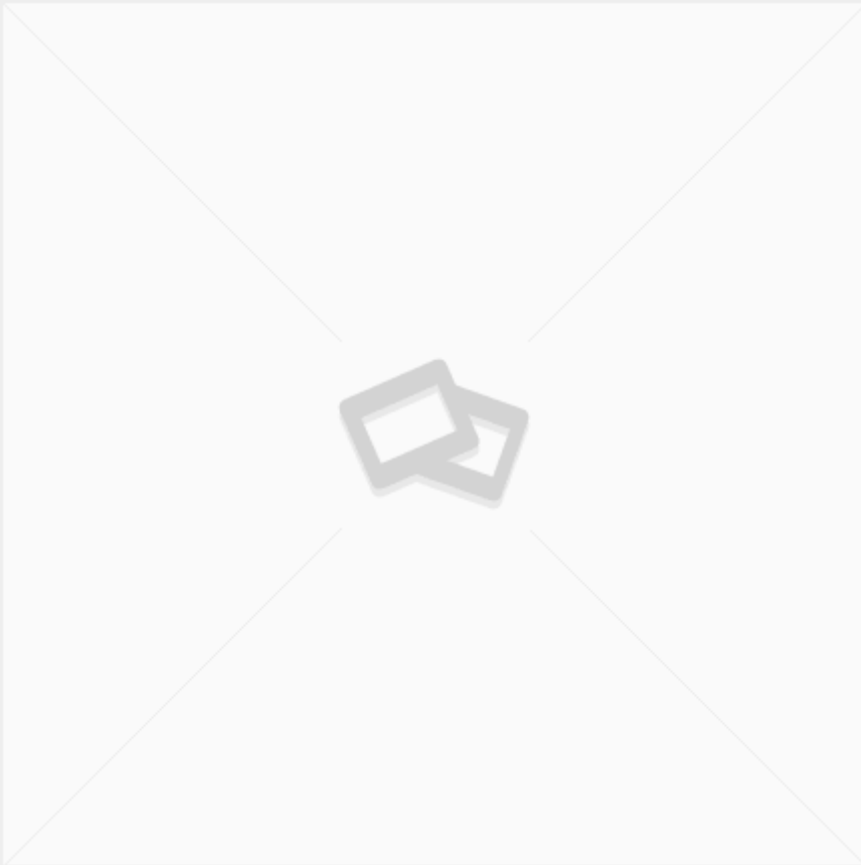
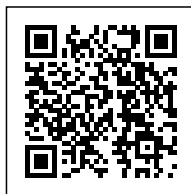


20 JANUARY 2017

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Category: [Newsletter](#)



2016 closed with the news that DLA Piper launched in Chile and Dentons started the new year with a second office in Mexico as Latin America remains attractive to international clients and their mega law firms.

In other news, [PPU](#) advised in several landmark deals in Colombia, including the sale of Panettiere to Bimbo, the acquisition of 49% of Viva Malls by a Bancolombia-controlled fund and Grupo Argos’s takeover of ODINSA, the infrastructure company.

In Peru, [Estudio Rodrigo](#) appointed a new partner in their natural resources group and Miranda and Amado advised Great Panther on its acquisition of a mining complex.

Simpson Thacher acted for the buyers of Vale’s fertiliser assets in Brazil while Machado Meyer brokered a \$2.2 billion strategic alliance between their client Petrobras and French energy company Total.

Elsewhere across the region, corruption and bribery remain major concerns for clients, as noted in our [report](#).

Meanwhile, **The Latin American Lawyer** and Iberian Lawyer will return to San José, Costa Rica in February as media partners to the ICC VIII International Arbitration Congress and also as hosts to two events. Our first arbitration masterclass in Central America will take place on February 23rd and our second The Latin American Cafe (for in-house counsel only) will run on February 22nd.

The Latin American Lawyer and Iberian Lawyer are also proud to be media partners to the IBA Mergers and Acquisitions Conference in Buenos Aires, Argentina in March. If you are in San José or Buenos Aires please email me directly.

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News

PPU guides Panettiere sale in Colombia

Philipi Prietocarrizosa Ferrero DU & Uría advised Frescongelados Panettiere on its sale to Bimbo de Colombia. The deal, of undisclosed value, gives Bimbo 100% ownership of Panettiere.

Dentons opens office in Monterrey

Global law firm Dentons announced it opened its second office in Mexico, this time in Monterrey.

Estudio Rodrigo appoints new partner in the natural resources practice group

Rodrigo Elias & Medrano announced the appointment of Claudio Ferrero as partner in the natural resources practice group.

Sacyr returns to Berkemeyer for second PPP in Paraguay

Paraguay law firm Berkemeyer Attorneys & Counsellors reprised its role for Sacyr in the country’s second PPP project.

Simpson Thacher instructed on Vale Fertilizantes sale

Simpson Thacher & Bartlett acted for The Mosaic Company on it acquisition of Vale Fertilizantes for \$2.5 billion.

Former Trench Rossi compliance lawyers set out new boutique

Carlos Ayres, Bruno Maeda and Erica Sarubbi left their former firm to set out a boutique law firm focused on compliance, investigations and government enforcement.

Miranda & Amado instructed on Canadian miner acquisition in Peru

Miranda & Amado advised Great Panther Silver, a Canadian mining company, on its acquisition of the Coricancha mining complex in Peru from Nyrstar.

DLA launches in Chile with Bahamondez, Alvarez & Zegers

DLA Piper announced its arrival in Chile through a new cooperation agreement with Bahamondez, Alvarez & Zegers (BAZ). Together the firms will operate as BAZ/DLA Piper.

Guerrero Olivos instructed on \$36 million property deal in Chile

Chilean law firm Guerrero Olivos acted for Aguas Cordillera on the sale of a residential site located in the borough of Vitacura, in Santiago de Chile.

Corruption and bribery remain major worries for clients in Latin America

Local regulations regarding corruption, bribery and money laundering in the region fall short of international standards, with more companies needing to implement compliance programmes.

Machado Meyer instructed on Petrobras - Total alliance

Machado Meyer advised Brazil-based energy giant Petrobras in the contracts related to a strategic alliance with Total, its French counterpart.

For more news click here

For more videos click here

Events

ICC VIII International Arbitration Congress - Costa Rica 2017

22 - 24 February Costa Rica

Top-class speakers, topical discussions, relevant news, an excellent opportunity to network. [Read more](#)



Dispute resolution strategies in Latin America: Is arbitration still appealing?

23 February Costa Rica

Arbitration was conceived as a method to resolve disputes that was preferable to litigation in the court system. In Latin America, international arbitration was embraced as a fair, efficient and cost-effective alternative to the courts. But is the love affair losing its passion? [Read more](#)



